



Life Enhancing Renal Care



What we stand for



Everyone deserves a fulfilling life.

That's why we're dedicated to enhancing the lives of renal patients.

Our standards of care ensure excellence for every one of our patients in each of our clinics worldwide.

Our care delivery system enables universal access to world-class renal care. A system continuously improved through education and scientific research.

We constantly invest in new digital technologies to improve medical outcomes, effectiveness and efficiencies. To give our people more time...

Time to provide what only people can provide...

Care, true care.

For life

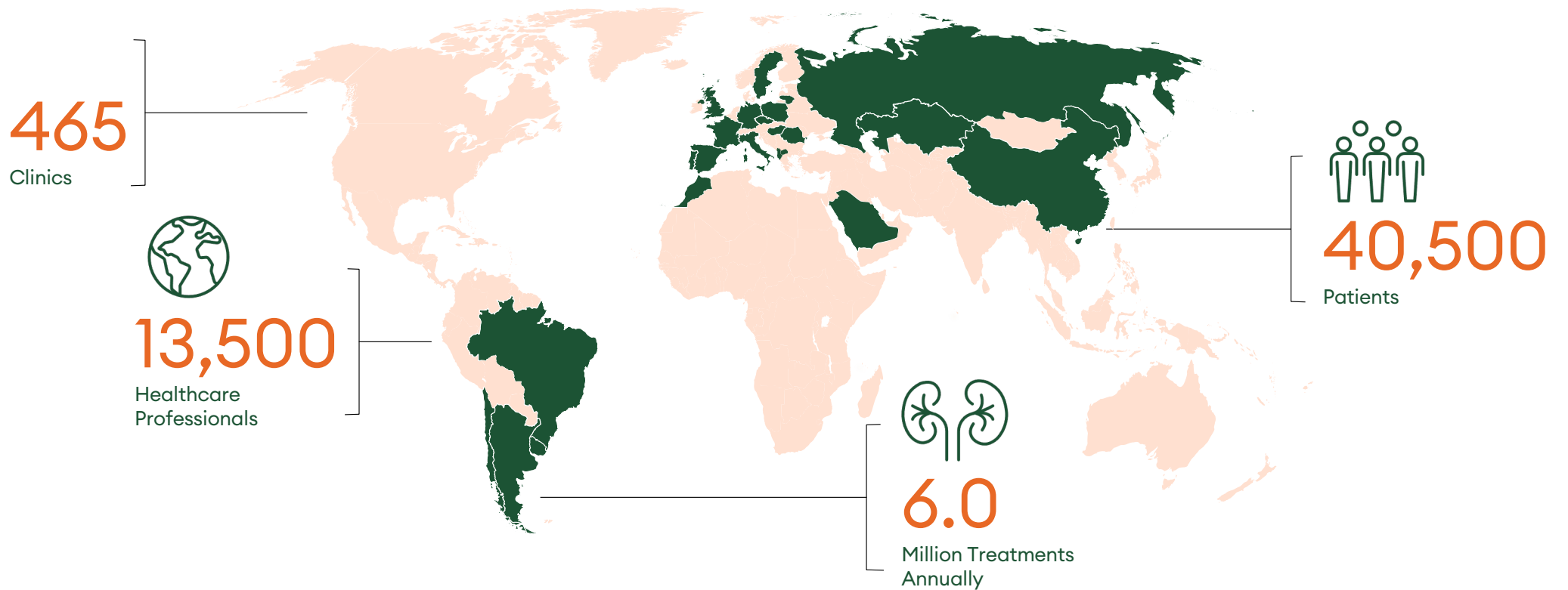
Life enhancing renal care.

For body, mind and soul.

With passion and inspiration.

Empowering patients, their friends and family. Because everyone deserves a fulfilling life.

Diaverum at a glance



Diaverum provides a range of renal care services

From preventive care to transplantation, with core focus on haemodialysis

92%

Haemodialysis

2.2%

Peritoneal Dialysis

1.7%

Transplant

0.4%

Prevention

0.1%

Home Dialysis

3.5%

Others

- Each patient typically gets dialysis treatments at the clinic **3 times per week** and each treatment lasts for **c. 4 hours** – a total of **12 hours/week** at the clinic for a patient
- A clinic has on average **c. 15-20 dialysis machines** (although it varies significantly between clinics)
- The clinics typically have **2 to 3 treatment sessions per day**
- Diaverum's skilled nurses are **specially trained to provide care for dialysis patients**, and they are its main caretakers
- Nursing staff ratios are normally **3-5 patients per nurse** and regulated by authorities



Care delivery value propositions

Care delivery value propositions, which deliver consistent quality outcomes and create efficiencies for healthcare payors, lead to increased patient organic growth

Standard Dialysis Service

Dialysis	Vascular	Comorbidities Management	Medical Examinations	Patient Support
✓ Equipment	Vascular Access mgt.	Anaemia	Laboratory tests	Nutrition
✓ Doctor	Surgery	CKD-BMD	Diagnostic imaging	Social work
✓ Nurses	Interventional	Cardio-vascular		Pharmacy
✓ Routine supplies	Infection management	Hypertension		
✓ Dialysers				

Benchmark standardised dialysis service, high quality medical outcomes, efficiencies for payors

Integrated Dialysis Care Service

Dialysis	Vascular	Comorbidities Management	Medical Examinations	Patient Support
✓ Equipment	✓ Vascular Access mgt.	✓ Anaemia	✓ Laboratory tests	✓ Nutrition
✓ Doctor	✓ Surgery	✓ CKD-BMD	✓ Diagnostic imaging	✓ Social work
✓ Nurses	✓ Interventional	✓ Cardio-vascular		✓ Pharmacy
✓ Routine supplies	✓ Infection management	✓ Hypertension		
✓ Dialysers				

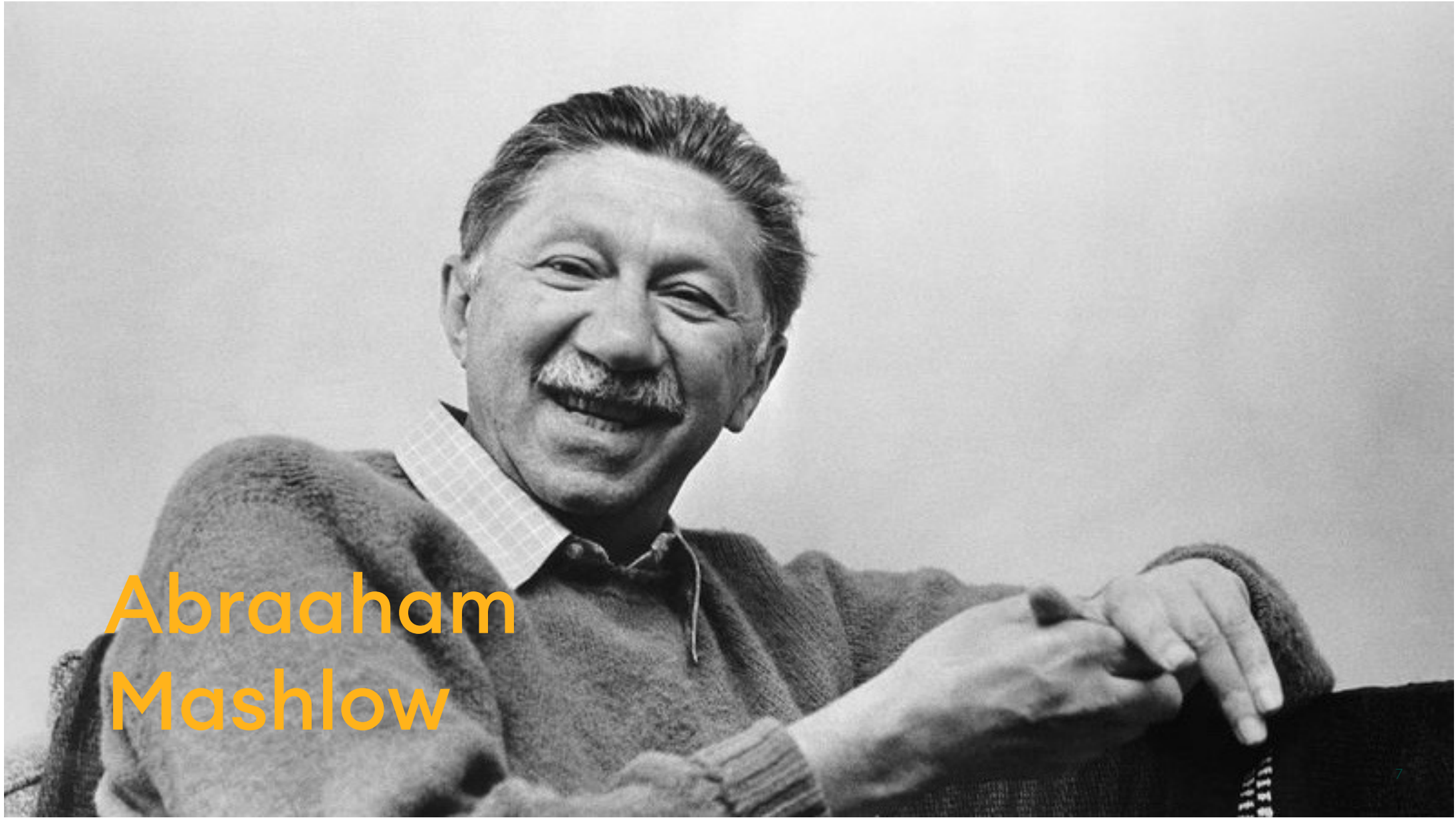
Broader responsibility on patient healthcare needs beyond dialysis reduces the total cost of care for the payor



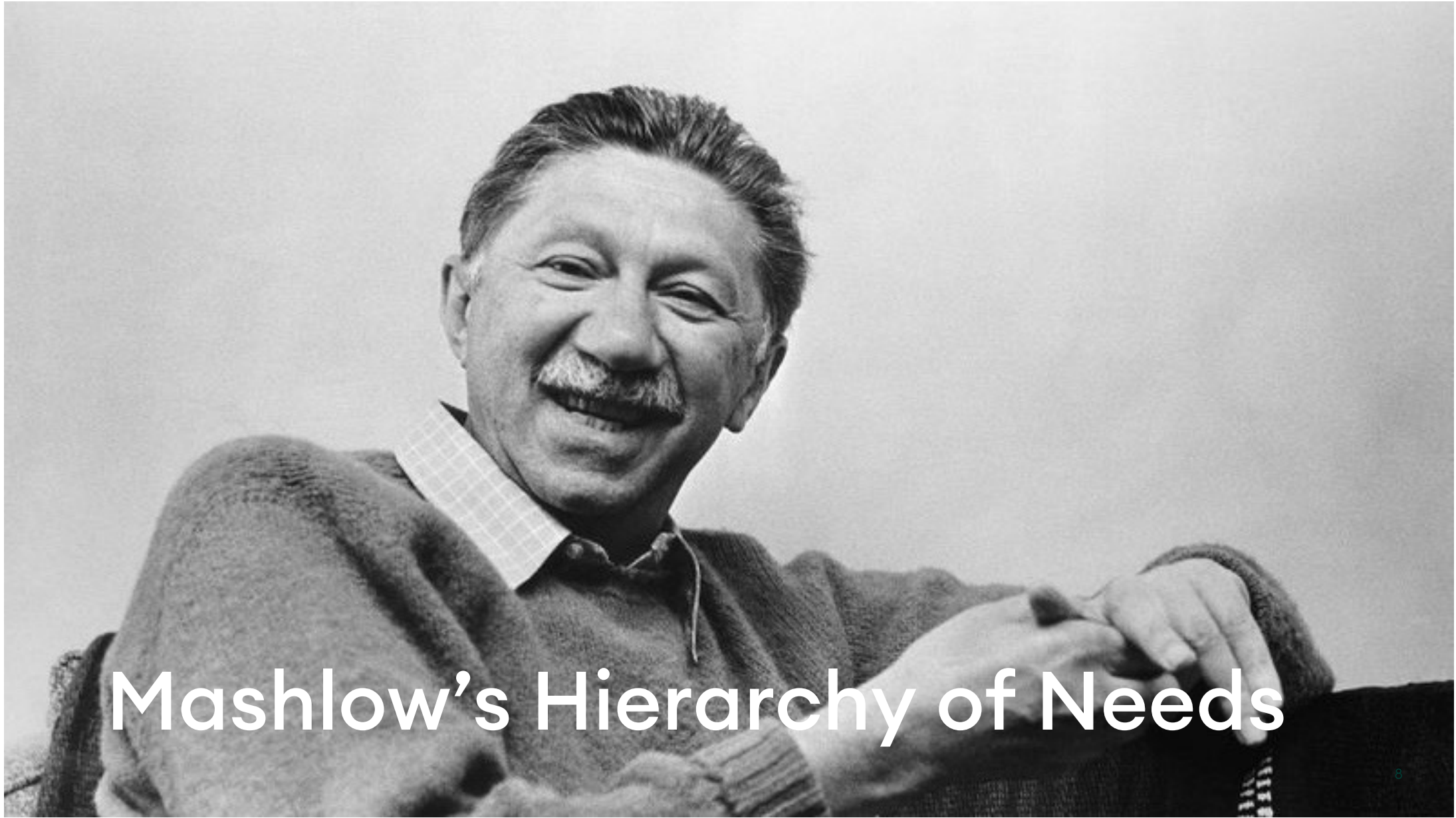
What is Life Enhancing Renal Care?



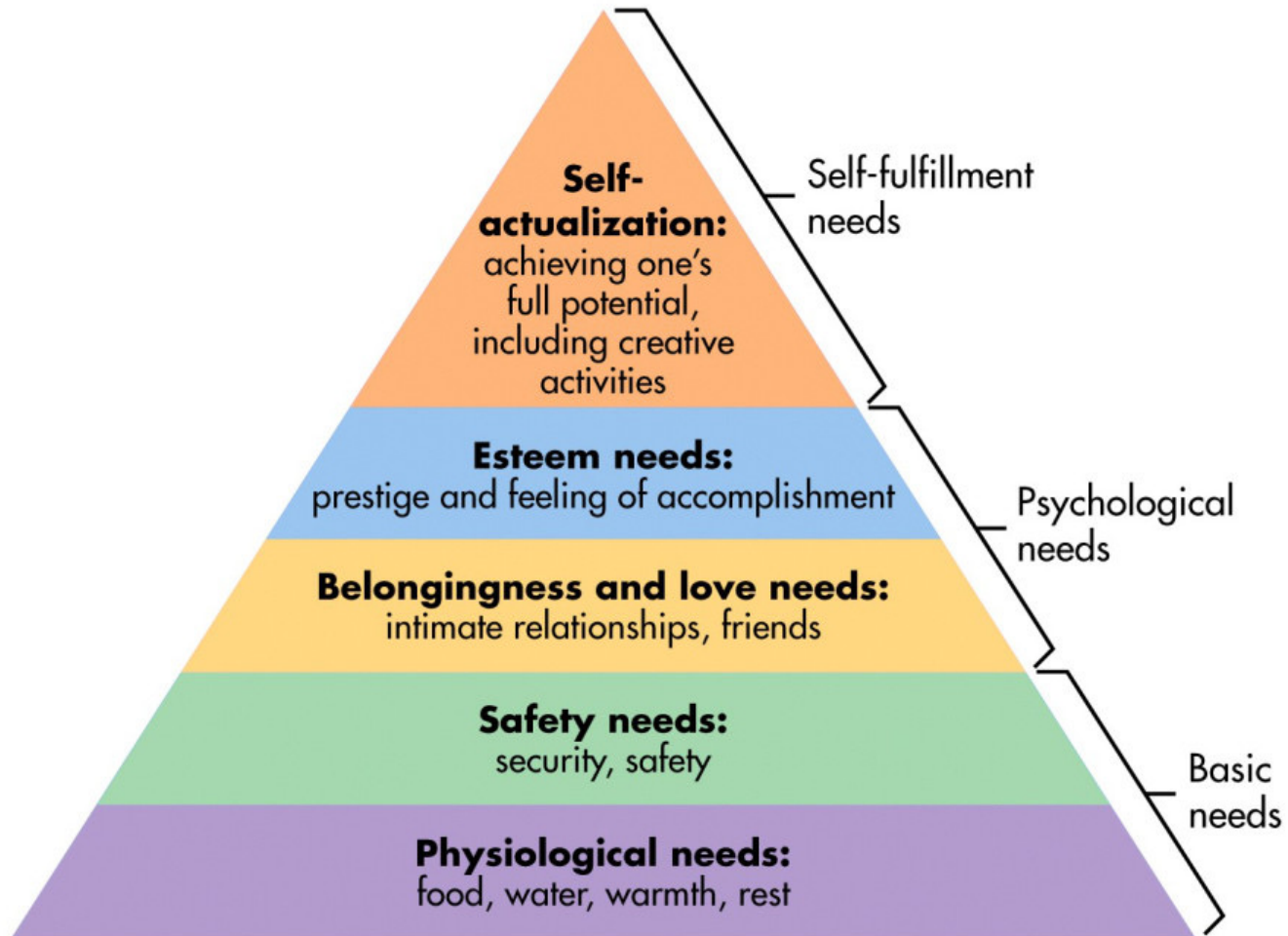
Designed around our patients' needs



Abraham
Maslow



Maslow's Hierarchy of Needs





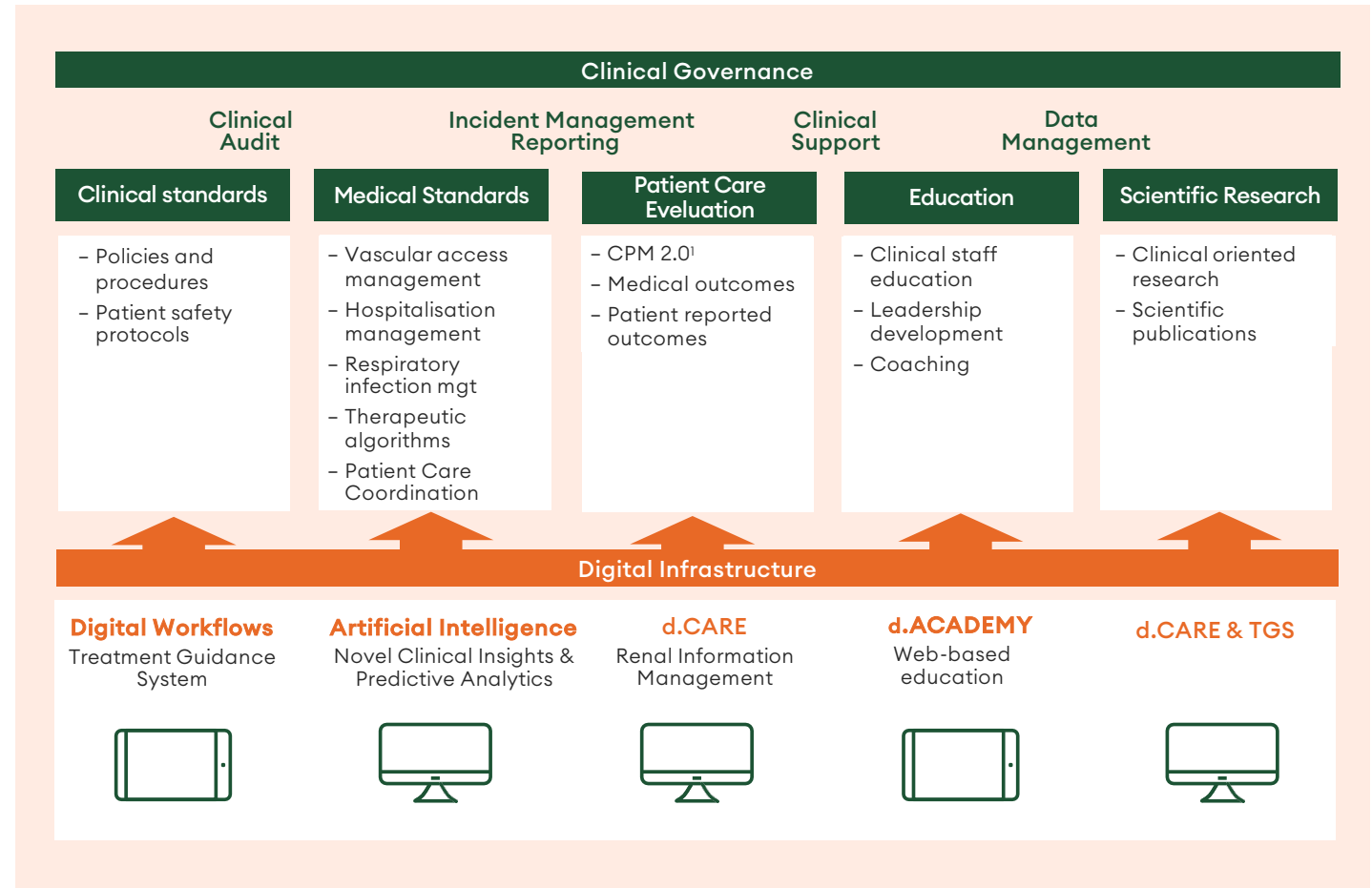
Survival

Care delivery model and digital infrastructure

Our care delivery model consists of five pillars of care excellence, governed by a robust clinical governance framework and enabled by a continuously evolving digital infrastructure

d.CARE app

Patient Management System

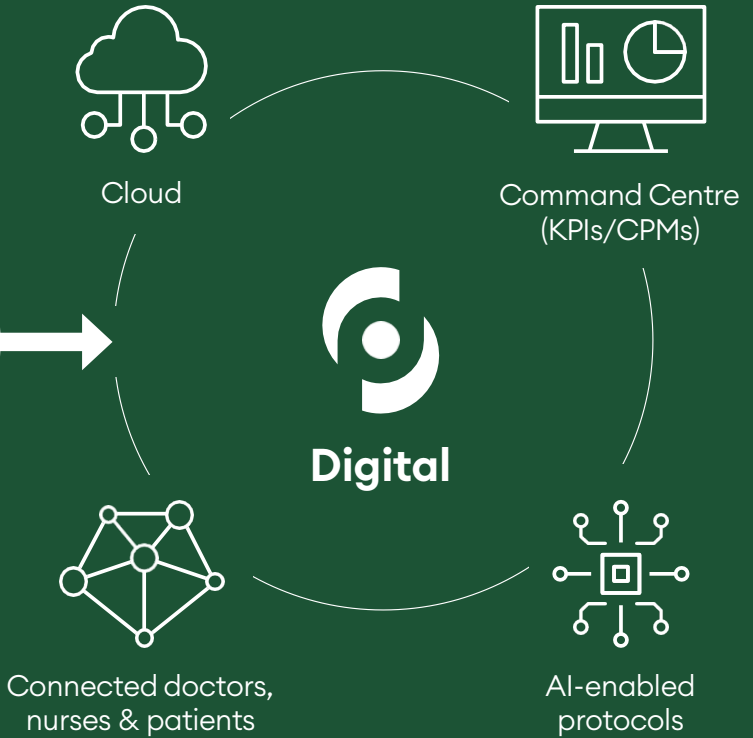


Our digital transformation journey

In the future, renal care will be provided through a combination of physical clinics, digital solutions and AI predictive analytics, offering personalised, standardised and efficient dialysis service at scale

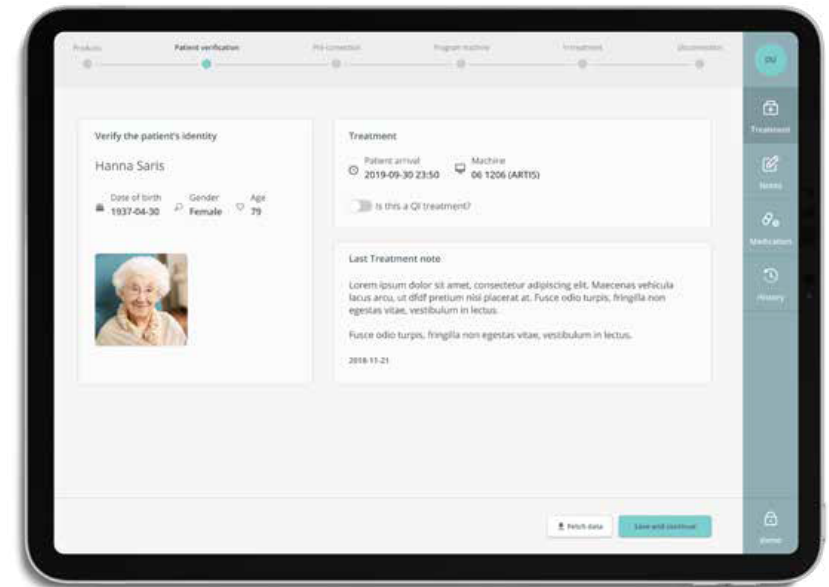
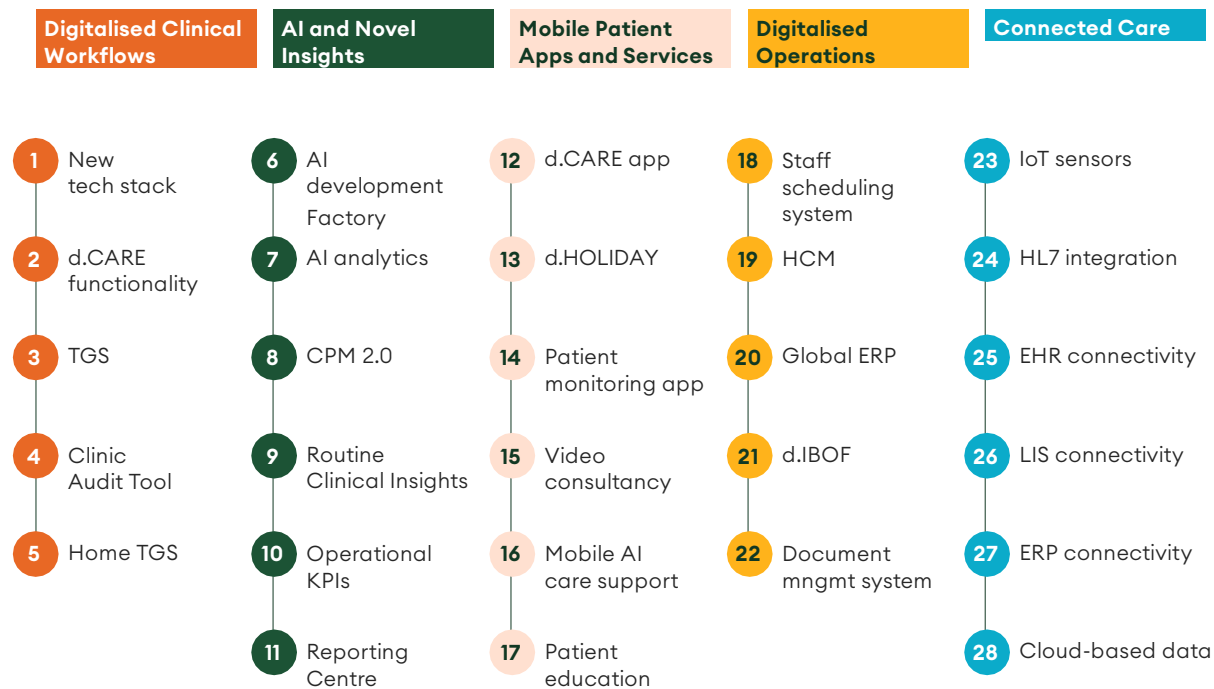


30 years'
dialysis
know-how
in one
platform

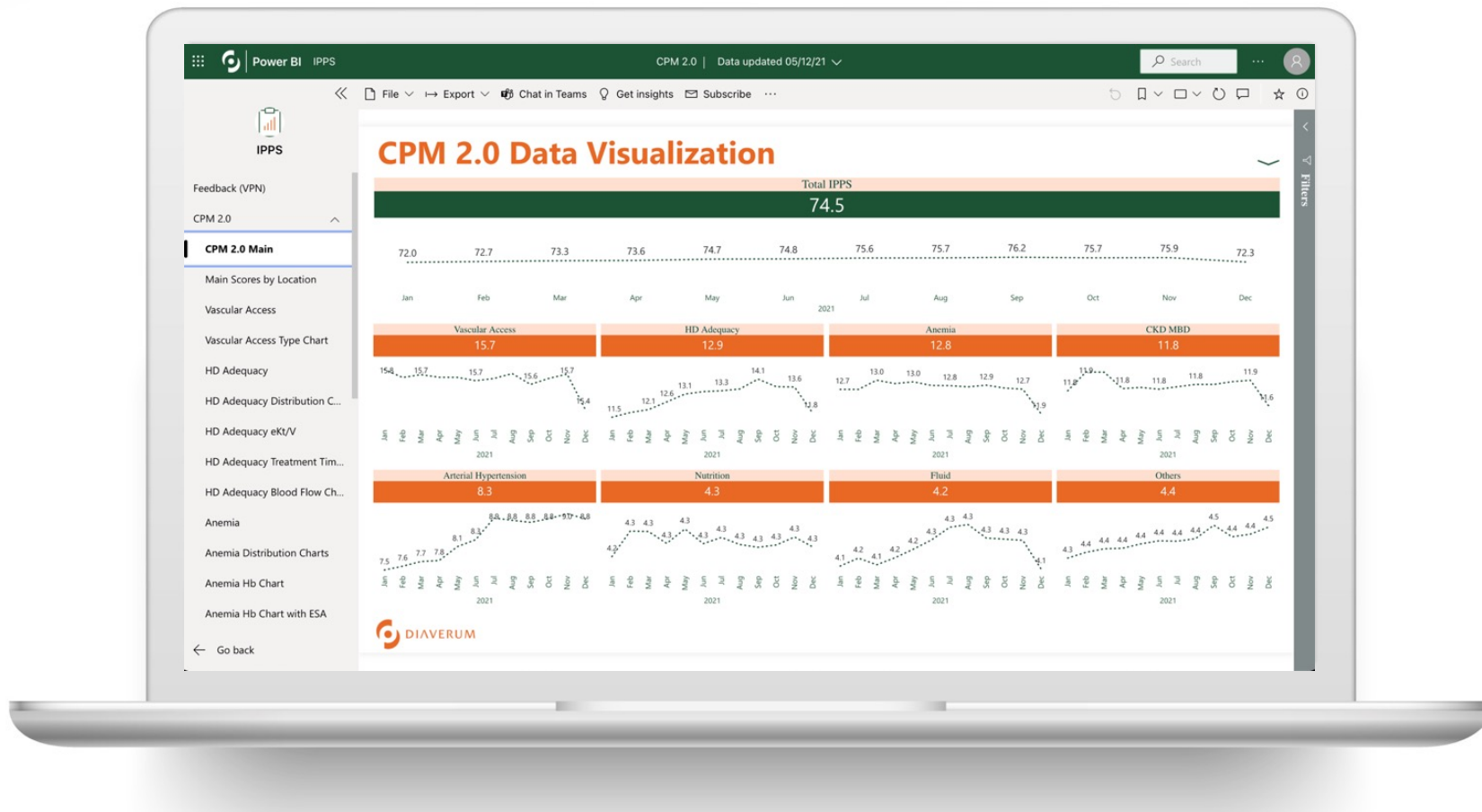


28 digital project workstreams comprising 5 digital programmes

A suite of digital platforms, applications and AI predictive analytics in seamless integration with physical clinics to transform renal care.



Novel Clinical Insights



Artificial Intelligence



Risk information ✕

AV Access Thrombosis	AI Risk Prediction
AV Graft Right, Femoral-femoral	Thrombosis predicted 11.12.2020 ●
AV Graft Right, Femoral-femoral	Thrombosis not predicted 11.12.2020 ●

CONTINUE

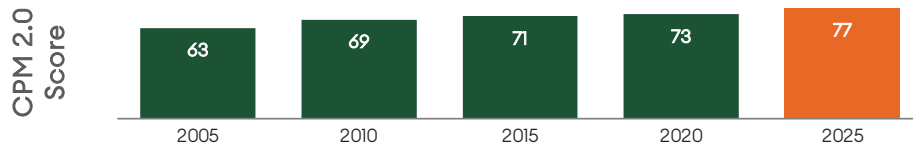


Security
Survival

Proven Medical Outcomes

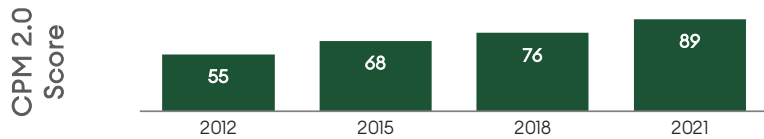
Continuously improved clinical performance

Progressive improvement in Clinical Performance Measurement score (CPM 2.0) at Diaverum worldwide



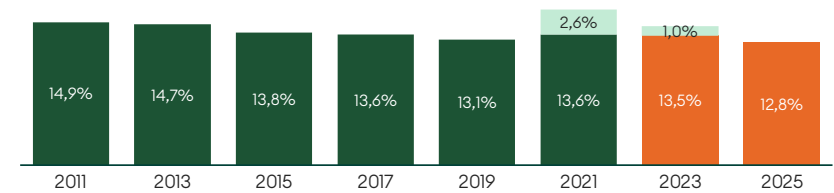
Proven integration of new clinics

Saudi Arabia's dialysis care transformation to global quality leader

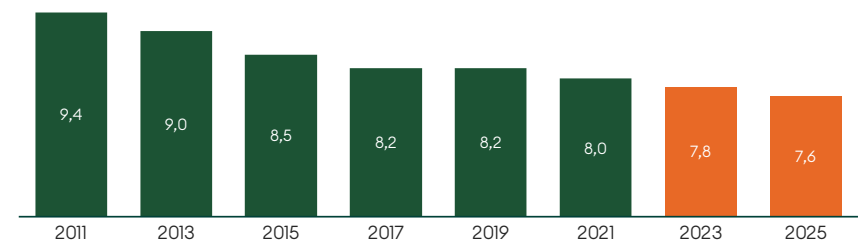


Medical outcomes improvement

Crude mortality rate (%)



Hospitalisation days per patient



Patient Reported Outcomes

Health Related Quality of Life
Patient Perception of Care



85%

Our True Care culture



Clinics look and feel





**We all need more
to live a fulfilling
life**





Belonging
Security
Survival

“Open Clinic” days



Family involvement





Community & friendship

© Diaverum 2021



Self-esteem

Belonging

Security

Survival

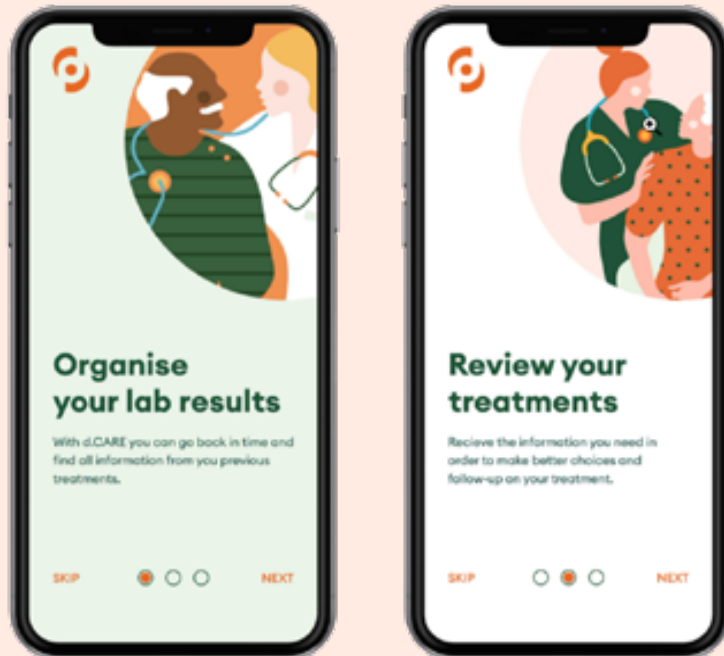
Training Patients & Families



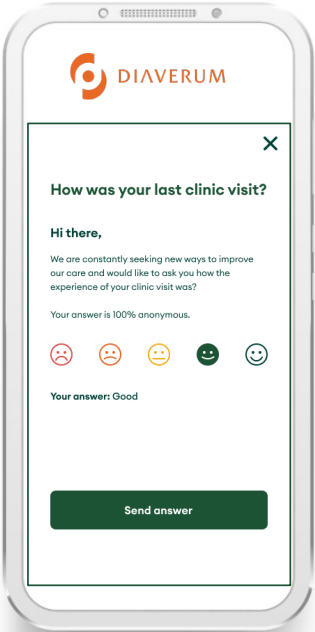
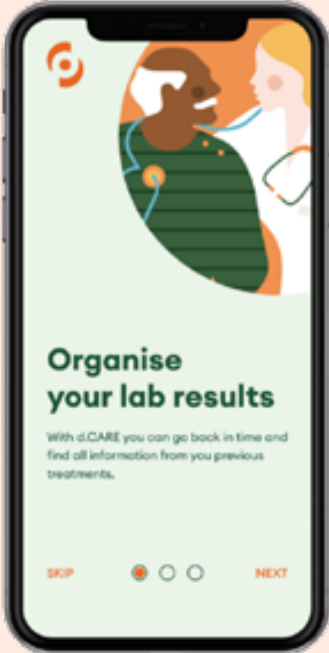
Support Groups



d.CARE mobile app



Clinics' rating system





Purpose

Self-esteem

Belonging

Security

Survival



Travel guide

Let us help you
plan your holiday!



Purpose

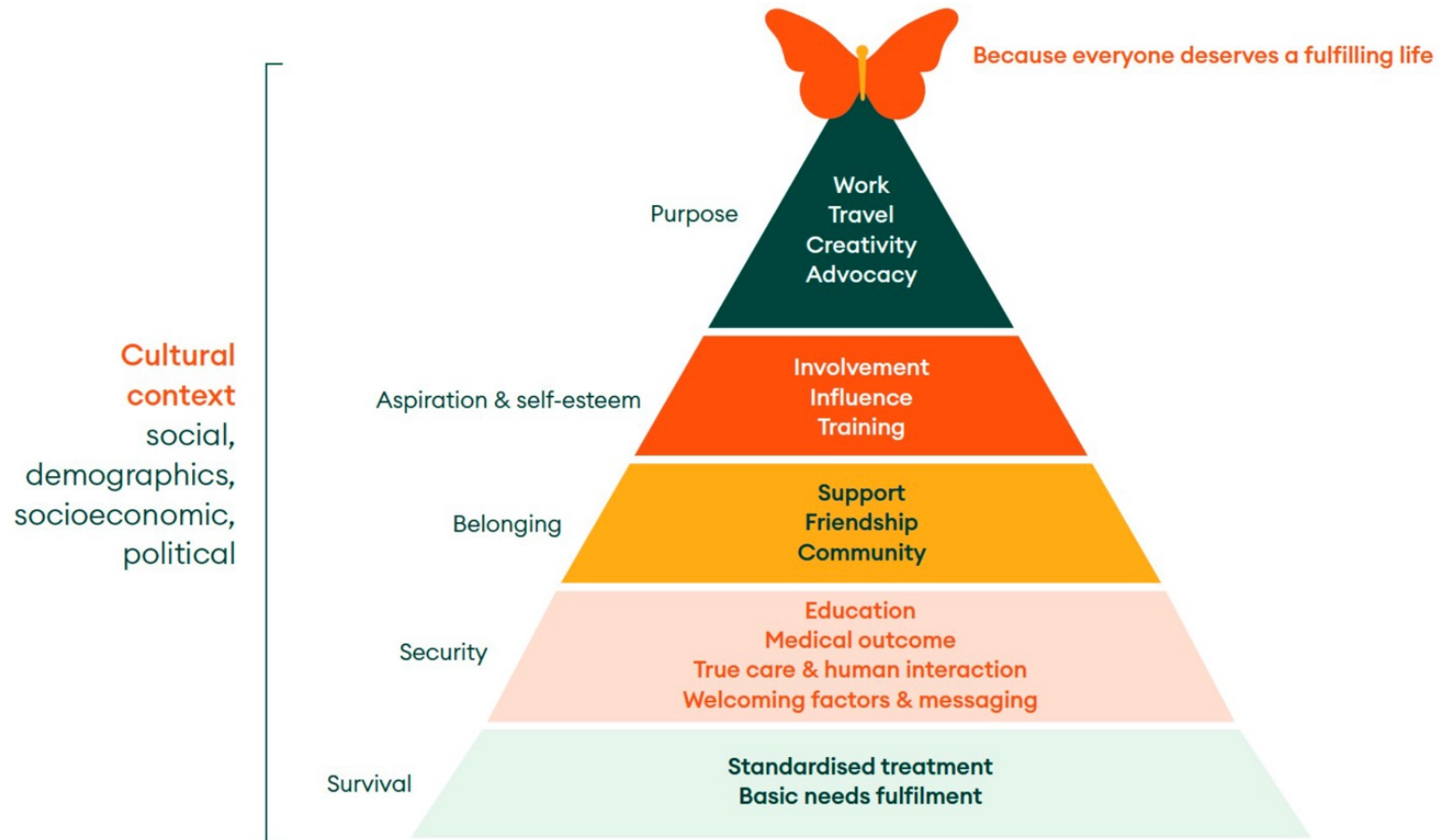
Self-esteem

Belonging

Security

Survival

Patient Experience Framework





Purpose
Self-esteem
Belonging
Security
Survival

Life Enhancing
Renal Care



Life Enhancing Renal Care

Because everyone
deserves a
fulfilling life



Thank You!